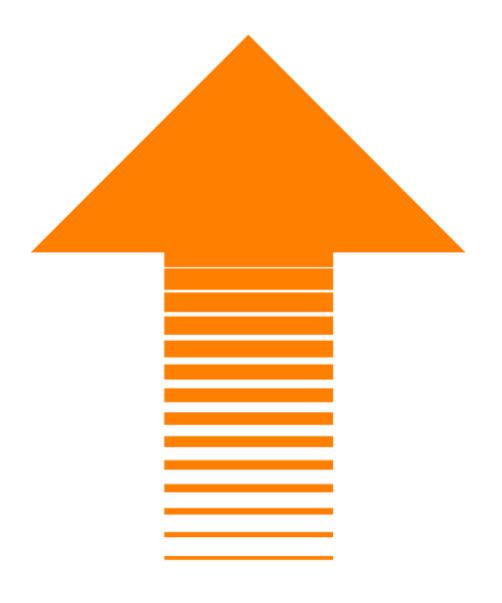
# Intro to Our Scaling Workshop

LeanAgileTraining.com
August 26, 2022
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# What Do We Mean By **Scaling**?

- Scaling means many things.
- We are ready to address all of them.
- BUT: The most crucial problem usually is: "How do I get 3 teams to work together on one 'messy' product?"
- For that problem (and for others) we think we have a better approach.



# What Do **You** Need **Now**?

- A customized solution for your specific situation. Not completely customized, but specific to your situation.
- Clarity: You need multiple people to help you see the situation and the problem fully.
- · Buy-in on the problem.
- Buy-in on the solution, or "what we can do in the next X months."
- A realistic solution: Something you can do in 3-6 months.
- Something fairly simple, not more complexity.



#### **Differences**

Each situation is different

The best problem(s) to fix are different

The best solutions can be different

The most open opportunities can be different

The cost of implementing can vary (ROI varies!)

The buy-in can vary

HENCE: Something just for you



## **Scaling Patterns**

- We discuss, in a time box, Scaling patterns.
- These may include:
  - Common and basic patterns
  - Our own key ideas
  - · SAFe
  - · LeSS
  - · Scrum@Scale
- This part is relatively quick and used as background.



# We have no dog in the fight

- We are practical. What will work for you now, in your situation.
- We do have a strong bias against excess complexity.
- Einstein: "Things should be as simple as possible, but not simpler."



### The idea...

- A workshop with 5-10 people from one company, and maybe 5-10 people from another group or company.
- 1 or 2 coaches
- We clarify the problem(s).
   Current state.
- We discuss solutions: patterns for addressing your problems.
   Future state.
- Then, we identify the implementation plan for your changes.



# **Summary**

Current State; problems (versus)

Future State

Therefore: Changes

Plan: How to get there



### Result

- More clarity on the problem (and on solving the most important problem(s))
- Clarity on the solution
- Buy-in among your people
- Something that feels
   implementable in 3-6 months
- (and learning from the other group or company there)
- Note: Identifying solutions is fairly easy; the problem is implementing them and getting them to work well. That is much harder.



# **Buy-in**

- The group buys into all of it: the current situation, the problems, the future state, the changes, the plan
- AND: They are now (1) unlikely to resist change, and (2) are likely to help you with the changes
- This change in <u>motivation</u> is VERY helpful.



## **Details**

- Usually 1 day
- In-person or remote
- · "In-house"
- · Min: 10 people



## **Questions**

Please ask

Now or later



### **Contact us**

- Please contact us to discuss further.
- · jhlittle@leanagiletraining.com
- We can discuss and send you a proposal.
- · (704) 376-8881

